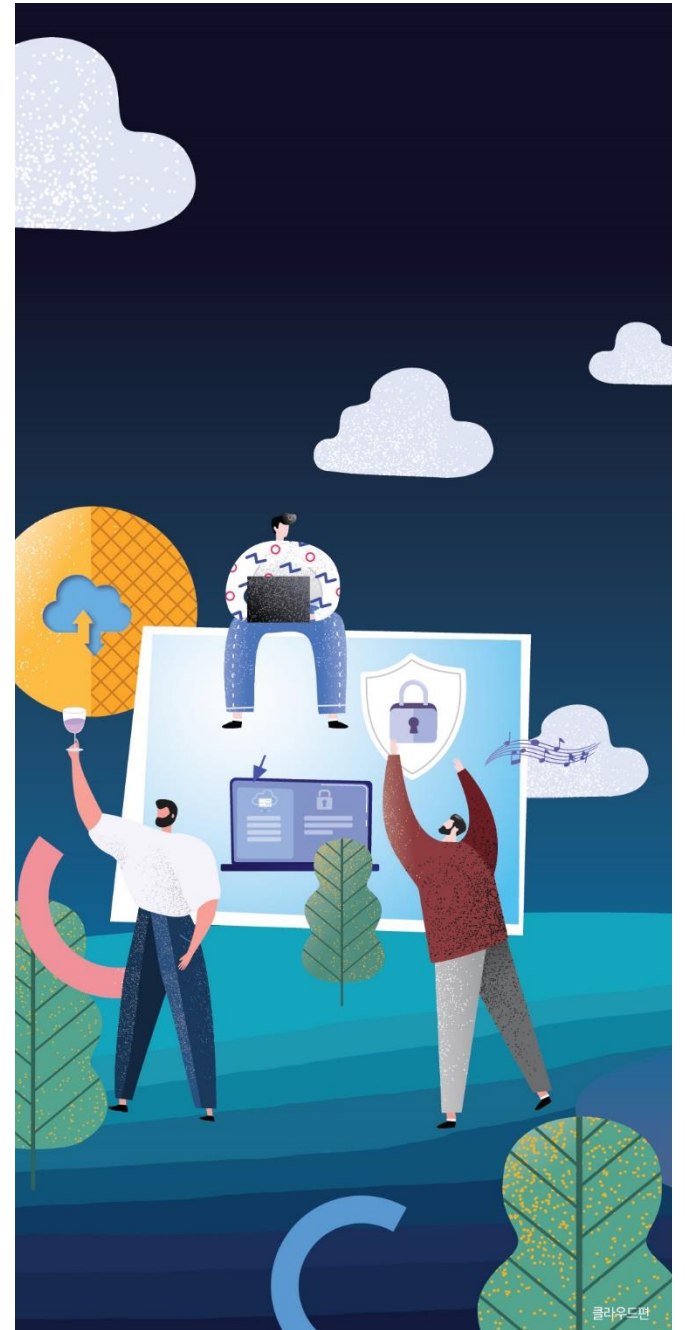


KT IR PRESENTATION

2022. 08 | Investor Relations

DIGICO **KT**



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1 2Q22 Highlights

2 Business Overview

3 Appendix

1 2Q22 Highlights

Financial

Consolidated

Revenue **6,312.2** bn. (YoY +4.7%)

Operating Profit **459.2** bn. (YoY -3.5%)

KT Separate

Revenue **4,517.8** bn. (YoY +0.9%)

Operating Profit **303.5** bn. (YoY -13.6%)

Operations

Growth Portfolio integration underpinned by DIGICO/B2B

DIGICO Accelerating B2B DX orders growth

- 1H22 B2B orders won by ^{KRW} 1.9 tr, +33% YoY
- 1H22 B2B rev. recorded ^{KRW} 2.1 tr, +5.5% YoY

Continuing double-digit growth of Cloud/IDC

- Cloud/IDC(incl. kt cloud) rev. up +11.4% YoY

TELCO Stable growth with premium subs adds

- 5G subs reached to 7.48m, 54% of total subs
- Wireless revenue up +1.4% YoY

New growth momentum enhancement in Media·Content, Finance and etc.

Content All-round cooperation with CJ ENM

- Integration of Seezn-Tving to strengthen OTT competitiveness

Content biz in full-fledged operation strengthening Media capabilities

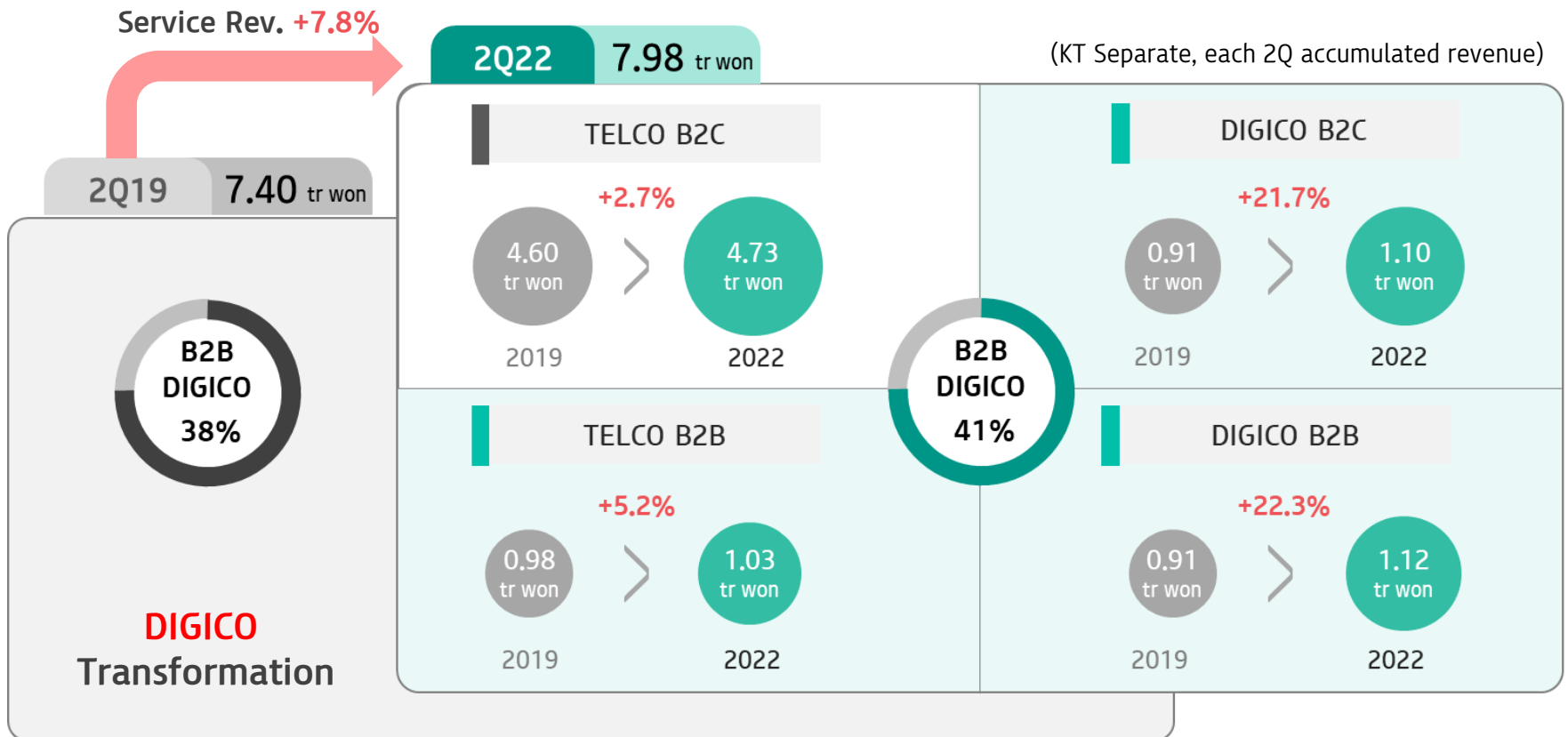
- ENA original 『Extraordinary Attorney Woo』 hits
- Highlight 『content-channel-platform』 value-chain

Finance Growing trend of K Bank OP-indicators

- Deposit(12.2tr) +8% YoY / Loan(8.7tr) +72% YoY
- Clients 7.83m +26.4% YoY

2 DIGICO Transformation

- Expand growth portfolio and accelerate service revenue growth through DIGICO transformation
- B2B/DIGICO revenue portion target to 50% by 2025



※Cloud/IDC rev.(including kt cloud) reflected in total service rev. and DIGICO B2B

1 2Q22 Highlights

2 Business Overview

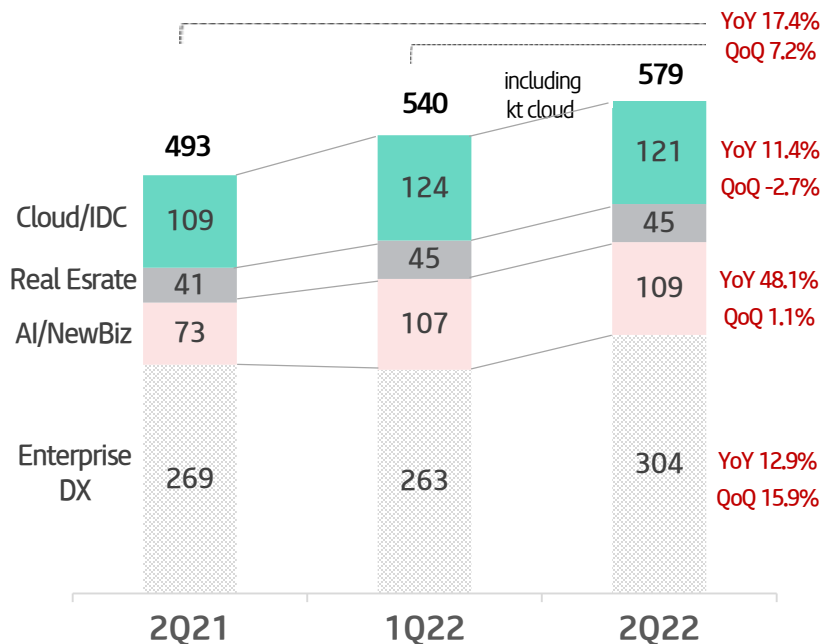
3 Appendix

1 KT - DIGICO B2B

- DIGICO B2B Rev. Up 17.4% YoY(including kt cloud) by the solid growth in core businesses such as Enterprise messaging, Cloud/IDC, AICC
- Cloud/IDC Rev. grew 11.4% YoY(including kt cloud) due to more orders received from public sector and increase of utilization rate in Yongsan IDC

DIGICO B2B Revenue

(Unit : KRW bn.)



- ✓ Enterprise DX : Enterprise Messaging, Managed, etc.
- ✓ AI/NewBiz : AICC, Smart Mobility, Blockchain, etc.

Key Business Performance

Ent. Messaging

- Continued **double digit growth** driven by increase in volume due to local election in May
- **Expanding demand for Digital Direct Messaging** around bank/credit card/ insurance sectors

AICC

- Ramping up AICC built-in rev. stemmed from orders boost in finance BPO Business, etc.
- Expanding target industries for AI Voice secretary and Upgrading service UI/UX

Smart Mobility

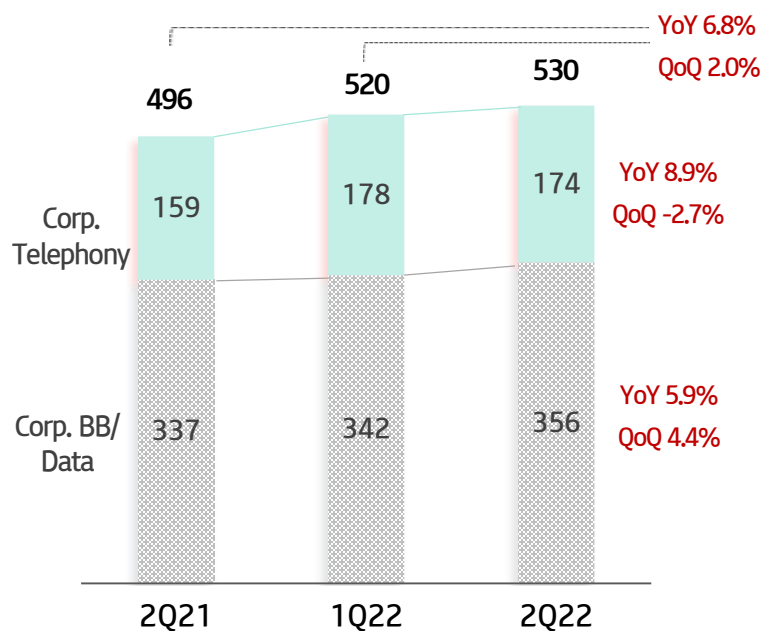
- Steady growth in OEM business and strong uptrend in IVI* orders
- Strengthen market leadership driven by winning orders for government's C-ITS and autonomous driving project

2 KT - TELCO B2B

- Expand market and customer stemmed from the DX acceleration in telco businesses, Rev. up 6.8 % YoY
- Maintain solid growth driven by uptrend in major CP's data traffic, MVNO market, enterprise VOIP, etc.

TELCO B2B Revenue

(Unit: KRW bn.)



Key Businesses Performance

Corporate Broadband/Data



- Solid rev. growth with major CP traffic increase
- Strengthen sales of premium services such as GiGA Office Premium , etc.

Corporate Telephony



- Continuous rev. growth with pre-emptive response in MVNO market



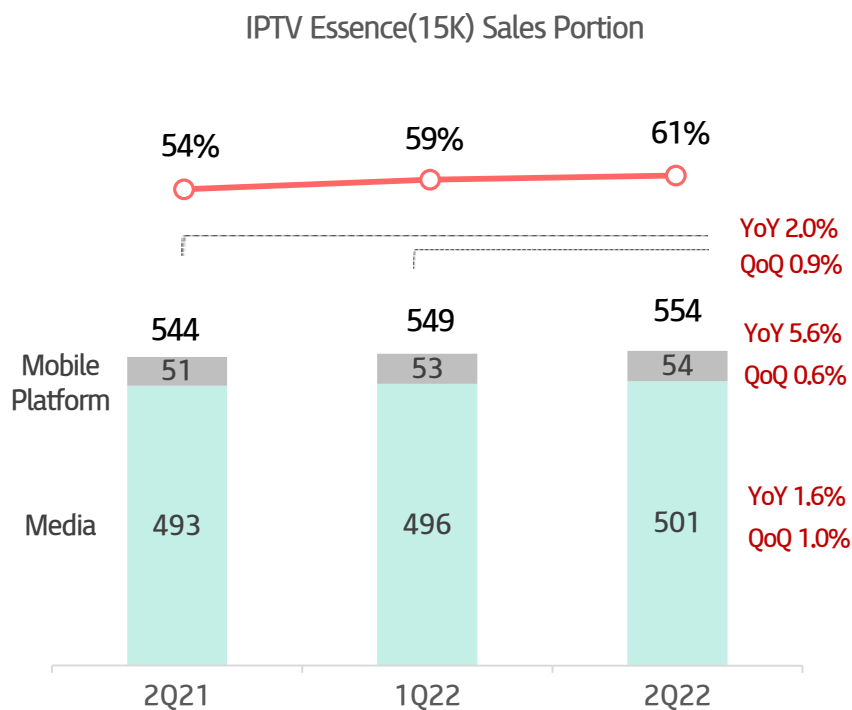
- ARPU up by change in price scheme
- Pay as you go plan → flat rate plan
- Increase subscribers on call-center projects since COVID-19

3 KT - DIGICO B2C

- Balanced growth in media and mobile platform, DIGICO B2C rev. up +4.7% YoY
- Maintain IPTV solid growth driven by improvement of sales mix (esp. 19K ↑) and sub. net additions, IPTV Rev. up 6.1 % YoY

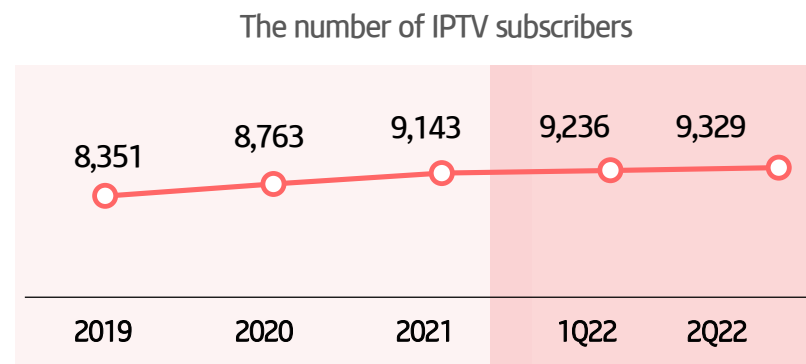
DIGICO B2C Revenue

(Unit: KRW bn.)



Key Businesses Performance

(Unit : thousands)



Media

- Increase of high ARPU subs. (esp. 19K ↑)
- Restructuring price plans by bundling content service, which is named "Choice plan"

Mobile Platform

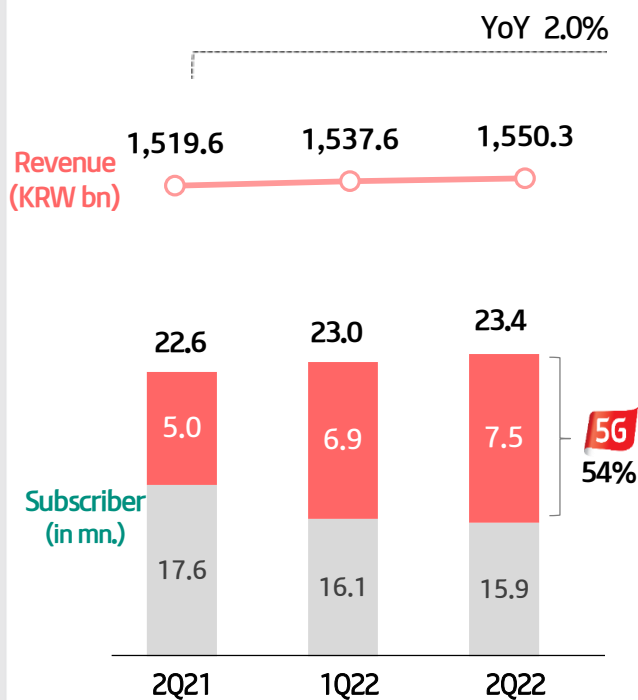
- Steady growth in certification business based on financial platform*

* Financial Platform: Mobile transaction, Cert., Fintech etc.

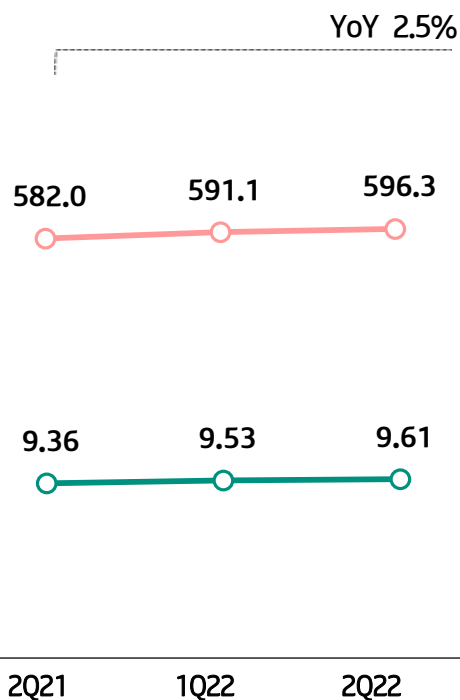
4 KT - TELCO B2C

- Maintain quality and quantity growth driven by expanding premium customer base, Rev. Up 1.6% YoY
- Continue to focus on 5G market and 5G subs' portion reached 54% in 2Q22

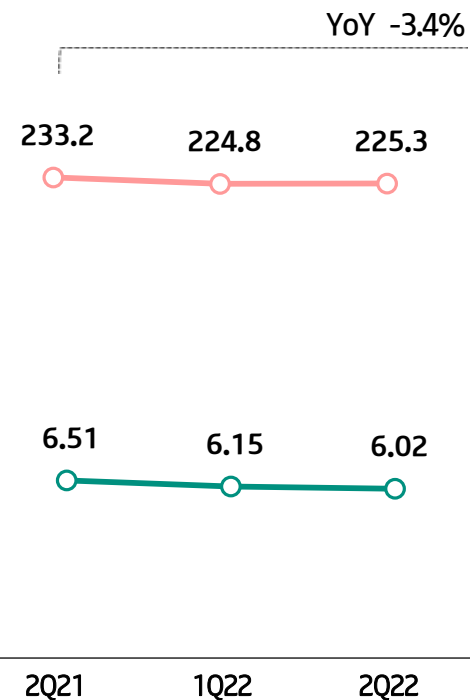
Wireless



Internet



Telephony



5 Media/Content

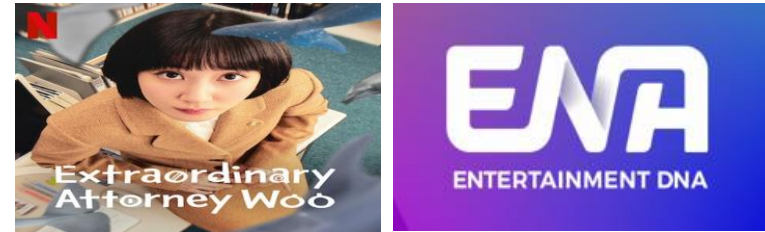
- Decided to integrate the OTT platforms (KT-Seezn & CJ ENM-Tving) as a part of the 'Content Business Cooperation' between KT and CJ ENM
- On back of the big hit 'Extraordinary Attorney Woo', improved brand awareness of the ENA channel and equipped with a solid foundation to becoming a comprehensive content provider

The merger of Seezn and Tving

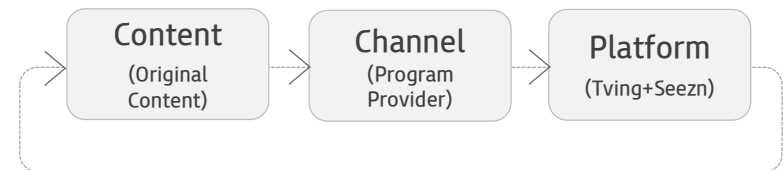


- No.1 local OTT based on combined MAU (Seezn+Tving)
- Secure its own distribution channel for StudioGenie original content
- Additional Synergy effect such as combination with KT's mobile , etc.

Big hit of Original Content



Aim to be comprehensive media provider



Building a virtuous cycle across content-channel-platform

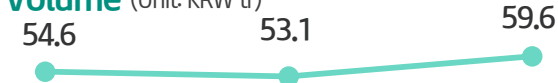
6 Finance - BC Card · K Bank

- [BC Card] Steady top-line growth from its incumbent payment business and nurturing engine for future growth
- [K Bank] Maintain a steady increase of loans/deposits/clients based on strengthening product lineup

BC Card

Credit card

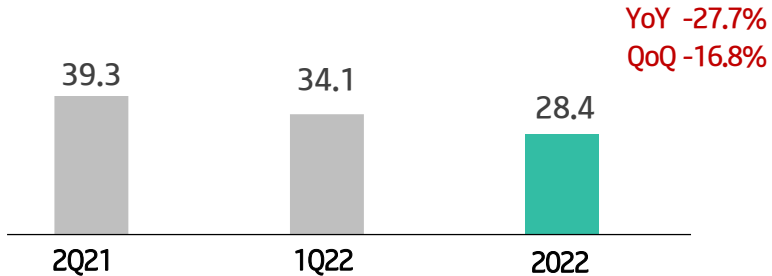
Purchase Volume (Unit: KRW tr)



Revenue (Unit: KRW bn)



OP (Unit: KRW bn)

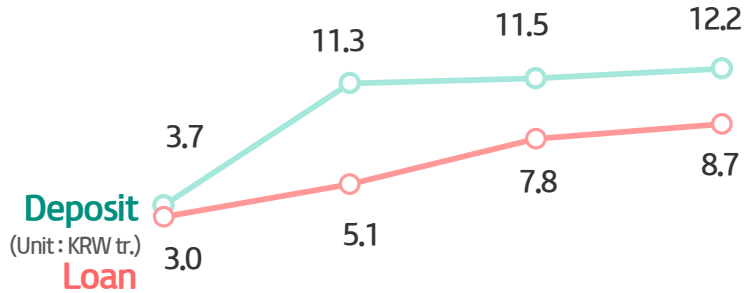


2Q Performance

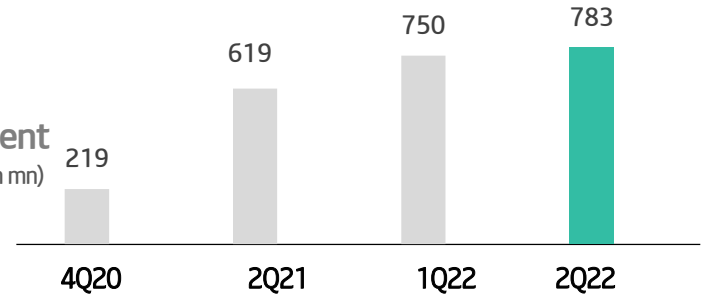


- Increased issuing PLCC card with big brand
- Steady growth in B2C/B2B financial Biz.
- Achievement No.1 MyData customers among credit card players

K Bank



Client (in mn)



2Q Performance



- Secured stable growth in increase of deposit/loan/customers
- Submission of request for listing preliminary examination in June
- Expanding non-face-to-face loan line-up

7 Subsidiary - kt cloud

- 'kt cloud' established on APR 1st. Aim to become the leading digital Infrastructure company
- Strengthen market position as a leading provider in Korea driven by pre-emptively responding to demand for public cloud and IDC

kt cloud Vision and Target



Core Competencies

Cloud	IDC
<ul style="list-style-type: none"> ✓ Korea 's 1st Public Cloud ✓ Leading Public Cloud Market by the 1st CSAP Certification 	<ul style="list-style-type: none"> ✓ Korea No.1 IDC Provider (13 Data Centers) ✓ Korea's best operation capability ✓ Secure 100MW of additional capacity by 2026

*CSAP (Cloud Security Assurance Program)

Key Performances

Winning orders in Cloud Transformation in public sector in 1H22

(number of orders)	1st round	2nd round	Total
kt cloud	18	4	22
others	1	8	9
Share of kt cloud	95%	33%	71%

Establishment of GPU Farm



*HAC (Hyperscale AI Computing) : World's first pay-as-you-go GPU service based on AI Virtualization

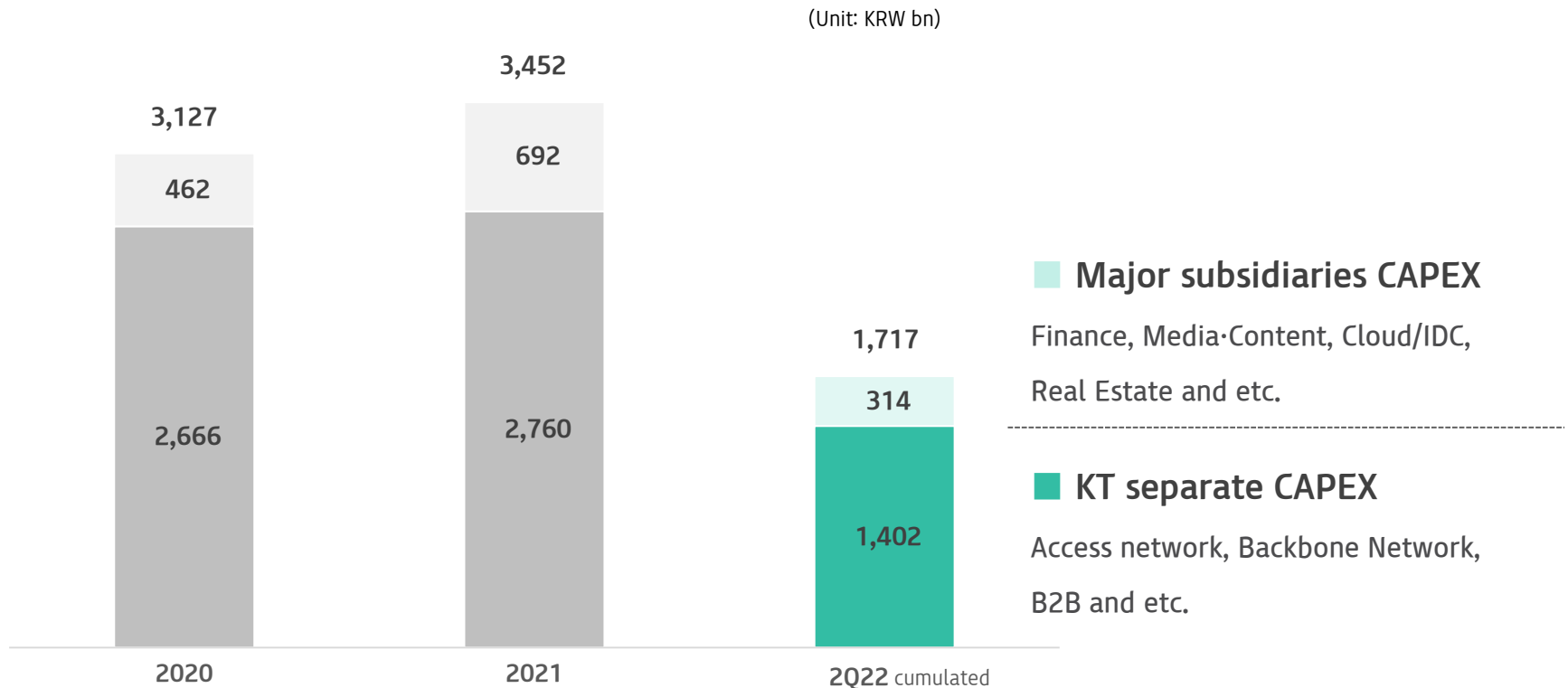
Breaking ground for new Brand IDC in western Seoul

- Expanding Brand IDC to meet surging demands



8 CAPEX

- CAPEX executed KRW 1,402.2 bn for KT separate and KRW 314.4 bn for major subsidiaries in 1H22

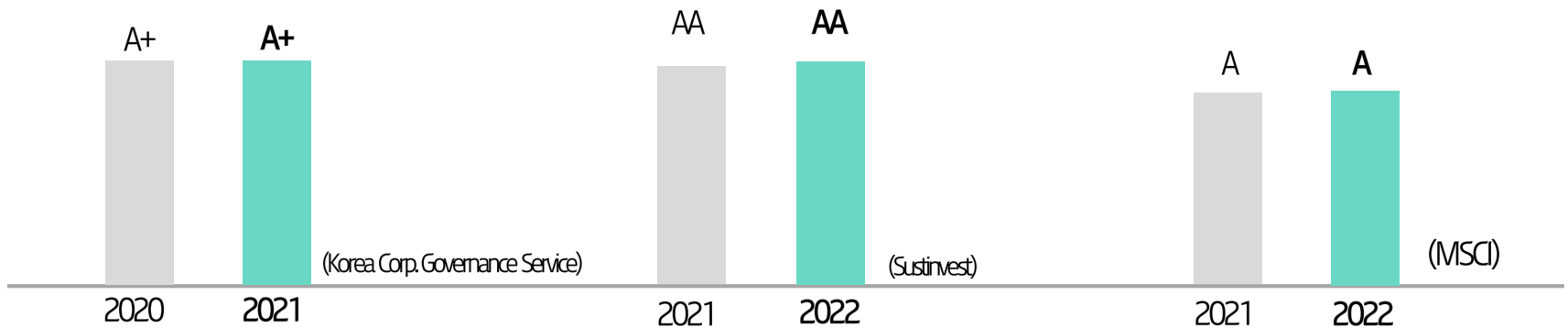


※ Cloud/IDC related investment in 2020 and 2021 are retroactively reflected in subsidiaries CAPEX

9 ESG

- KT maintains the top tier ratings in ESG evaluations
- Joined RE100 in order to achieve 'Net Zero 2050' in June and publish the ESG report in July

KT ESG Ratings



Joined RE100*

RE 100

- Operating 85 solar power plants to expand renewable energy
- Establishing AI Building operator and Developing/Applying AI IDC operator as a trial
- Equipping with real-time manage system of greenhouse gas emission

*RE100 aims to facilitate the transition to zero-carbon electricity grids and is led by non-profit organizations Climate Group and CDP

Published the ESG Report

kt
2022
ESG
REPORT



** AI IDC operator : AI Solution to reduce IDC cunenergy

1 2Q22 Highlights

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3 Appendix

1 K-IFRS Income Statement

(Unit: KRW bn)

Consolidated	2Q 21	3Q 21	4Q 21	1Q 22	2Q 22	KT Separate	2Q 21	3Q 21	4Q 21	1Q 22	2Q 22
Operating revenue	6,027.6	6,217.4	6,623.6	6,277.7	6,312.2	Operating revenue	4,478.8	4,664.7	4,669.5	4,608.4	4,517.8
Service revenue	5,336.8	5,402.4	5,758.1	5,565.5	5,670.5	Service revenue	3,867.3	3,920.1	3,892.7	3,962.1	3,937.3
Handset revenue	690.9	815.0	865.5	712.2	641.7	Handset revenue	611.5	744.6	776.8	646.2	580.5
Operating expense	5,551.8	5,835.0	6,254.1	5,651.1	5,853.0	Operating expense	4,127.6	4,405.6	4,577.5	4,178.5	4,214.3
Service expense	4,809.8	4,955.6	5,285.3	4,884.2	5,150.1	Service expense	3,531.7	3,662.8	3,743.2	3,516.0	3,655.4
Labor cost	1,025.5	1,090.0	1,076.1	1,040.4	1,120.9	Labor cost	567.1	629.3	542.7	549.3	605.8
General expense	2,380.9	2,447.7	2,601.2	2,471.0	2,560.2	General expense	1,714.9	1,763.9	1,863.6	1,692.8	1,719.4
Cost of svc provided	795.0	835.8	987.0	799.6	863.0	Cost of svc provided	594.9	634.4	649.2	646.4	660.2
Selling expense	608.4	582.0	620.9	573.2	606.0	Selling expense	654.9	635.2	687.7	627.4	670.0
Cost of device sold	741.9	879.4	968.8	766.9	703.0	Cost of device sold	595.9	742.8	834.3	662.5	558.9
Operating income	475.8	382.4	369.4	626.6	459.2	Operating income	351.2	259.1	92.0	429.9	303.5
N-OP income (loss)	46.8	97.9	137.9	15.6	80.5	N-OP income (loss)	50.2	50.2	66.4	99.2	23.0
N-OP income	145.6	307.6	335.8	223.2	445.1	N-OP income	148.6	279.9	268.1	268.7	359.1
N-OP expense	126.8	273.8	216.1	204.0	385.7	N-OP expense	98.4	229.7	201.7	169.6	336.0
Equity Method (G/L)	28.1	64.1	18.2	-3.6	21.0						
Income bf tax	522.7	480.3	507.2	642.2	539.7	Income bf tax	401.4	309.3	158.3	529.1	326.5
Income tax	151.9	142.6	82.9	186.8	176.3	Income tax	104.6	80.6	27.8	138.1	302.1
Net income	370.8	337.7	424.4	455.4	363.4	Net income	296.8	228.7	130.6	391.0	24.4
NI contribution to KT	338.8	310.9	404.6	409.8	313.1						
EBITDA	1,373.2	1,277.5	1,283.5	1,518.3	1,387.2	EBITDA	1,159.4	1,061.1	891.8	1,217.1	1,070.9
EBITDA Margin	22.8%	20.5%	19.4%	24.2%	22.0%	EBITDA Margin	25.9%	22.7%	19.1%	26.4%	23.7%

2 K-IFRS Balance Sheet

(Unit: KRW bn)

Consolidated	2Q 21	3Q 21	4Q 21	1Q 22	2Q 22
Assets	34,139.0	35,831.2	37,159.3	37,301.1	39,066.3
Current assets	11,695.3	11,897.4	11,858.4	12,189.9	12,563.7
Cash & cash equi.	3,097.0	3,088.9	3,019.6	2,682.2	2,821.7
Trade & other rec	3,785.5	4,156.5	3,869.8	4,074.7	3,857.6
Inventories	474.1	406.6	514.1	1,406.5	513.3
Other current asset	4,338.8	4,245.3	4,454.8	4,026.4	5,371.2
- Prepaid_Contract cost	1,279.0	1,291.8	1,305.0	1,304.2	1,316.8
- Contract assets	441.5	482.8	510.6	522.9	551.9
Non-current assets	22,443.6	23,933.8	25,301.0	25,111.3	26,502.5
Trade & other rec	958.5	814.3	809.4	671.6	670.3
Tangible assets	13,627.3	13,720.8	14,464.9	14,272.6	14,540.4
Other current assets	7,857.8	9,398.7	10,026.7	10,167.0	11,291.8
- Prepaid_Contract cost	447.7	472.4	496.3	486.8	514.8
- Contract assets	219.5	230.8	234.5	225.5	242.8
Liabilities	18,475.2	19,733.7	20,592.1	20,707.3	22,161.7
Current liabilities	8,325.7	9,381.3	10,072.4	9,883.5	11,070.8
Trade & other payables	5,741.7	6,155.8	6,641.4	6,548.3	6,545.1
Short-term borrowings	945.9	1,588.2	1,731.4	1,583.7	2,773.7
Others	1,638.1	1,637.3	1,699.6	1,751.6	1,752.1
- Contract liabilities	288.5	270.4	274.6	276.1	274.8
Non-current liabilities	10,149.5	10,352.4	10,519.7	10,823.7	11,090.9
Trade & other payables	1,178.9	1,082.7	1,338.8	1,061.8	1,070.6
Long-term borrowings	6,809.8	6,807.9	6,706.3	7,311.3	7,300.9
Others	2,160.8	2,461.8	2,474.7	2,450.7	2,719.4
- Contract liabilities	43.9	43.7	49.1	44.7	35.0
Equity	15,663.8	16,097.5	16,567.2	16,593.8	16,904.6
Retained earnings	12,506.1	12,821.7	13,287.4	13,234.9	13,551.0

KT Separate	2Q 21	3Q 21	4Q 21	1Q 22	2Q 22
Assets	28,203.4	28,607.5	29,362.4	29,305.6	30,169.5
Current assets	7,254.5	7,533.0	7,167.0	7,443.7	7,352.7
Cash & cash equi.	1,926.7	1,829.5	1,708.7	1,496.0	1,592.4
Trade & other rec	3,069.8	3,430.9	3,092.4	3,326.0	3,135.9
Inventories	262.2	186.6	289.3	333.6	238.7
Other current asset	1,995.9	2,086.1	2,076.6	2,288.0	2,385.7
- Prepaid_Contract cost	1,347.9	1,360.9	1,381.5	1,383.2	1,394.1
- Contract assets	390.2	428.3	450.3	459.1	484.6
Non-current assets	20,948.9	21,074.5	22,195.3	21,861.9	22,816.8
Trade & other rec	906.8	760.2	750.8	608.6	595.2
Tangible assets	11,511.7	11,463.6	12,021.1	11,806.6	11,405.0
Other current assets	8,530.4	8,850.7	9,423.4	9,446.7	10,816.5
- Prepaid_Contract cost	442.5	461.7	486.2	476.3	499.1
- Contract assets	149.7	163.8	169.4	164.3	184.3
Liabilities	14,877.6	15,016.2	15,497.5	15,509.5	16,405.9
Current liabilities	5,767.9	6,419.4	6,968.7	6,910.1	7,580.4
Trade & other payables	3,987.6	4,240.0	4,792.1	4,631.1	4,603.9
Short-term borrowings	823.8	1,196.0	1,338.2	1,267.7	1,990.4
Others	956.4	983.4	838.4	1,011.3	986.2
- Contract liabilities	295.3	281.7	286.4	280.5	288.8
Non-current liabilities	9,109.7	8,596.8	8,528.8	8,599.4	8,825.5
Trade & other payables	1,874.9	1,731.6	1,958.0	1,644.4	1,651.9
Long-term borrowings	6,265.5	5,947.2	5,611.4	6,007.6	6,048.3
Others	969.3	918.1	959.4	947.4	1,125.2
- Contract liabilities	44.2	44.0	47.9	44.6	45.5
Equity	13,325.8	13,591.3	13,864.9	13,796.1	13,763.6
Retained earnings	11,517.5	11,746.6	11,931.5	11,859.8	11,882.2

3 Subscribers

Wireless	2Q 21	3Q 21	4Q 21	1Q 22	2Q 22	QoQ	YoY
Subscribers (Unit: Thousands) ¹⁾							
Total	22,621	22,735	22,799	23,060	23,409	1.5%	3.5%
Net additions	194	114	64	261	349	33.7%	80.0%
Gross additions	1,041	986	1,064	1,039	1,010	-2.8%	-3.0%
Deactivation²⁾	847	871	1,000	778	661	-15.1%	-22.0%
Churn rate	1.3%	1.3%	1.5%	1.1%	0.9%	-0.2%p	-0.4%p
LTE	15,504	15,161	14,662	14,454	14,357	-0.7%	-7.4%
5G	5,014	5,617	6,378	6,949	7,479	7.6%	49.2%
LTE+5G Penetration rate	90.7%	91.4%	92.3%	92.8%	93.3%	0.5%p	2.6%p
ARPU (KRW)³⁾	31,429	31,815	31,825	32,308	32,446	0.4%	3.2%

Note 1) Subscribers: MSIT's new guidelines for subscriber disclosure (Retroactively applied from 1Q14, MVNO included)

Note 2) Deactivation: Mandatory deactivation included

Note 3) ARPU = Wireless revenue* / Wireless subscribers**

* Wireless revenue(3G, LTE, 5G included): Revenue of Voice and Data usage (Interconnection/Subscription fee excluded), VAS, Contract/ Bundled Discounts, and etc. included

** Wireless subscribers: Based on MSIT's guidelines for average billed subscribers in quarter (IoT/M2M excluded)

Fixed Line/IPTV	2Q 21	3Q 21	4Q 21	1Q 22	2Q 22	QoQ	YoY
Subscribers (Unit: Thousands)							
Telephony	13,329	13,218	13,096	12,969	12,842	-1.0%	-3.7%
PSTN	10,169	10,037	9,905	9,768	9,634	-1.4%	-5.3%
VoIP	3,159	3,180	3,191	3,201	3,208	0.2%	1.5%
Broadband	9,359	9,432	9,455	9,531	9,609	0.8%	2.7%
IPTV (OTV+OTS)	9,021	9,122	9,143	9,236	9,329	1.0%	3.4%

※ Number of IPTV subscribers above deviates from MSIT's released figure below following IPTV law
 - Number of KT pay TV subscriber is 8,396,249 in 2H 2021 (6 month average)

kt